A. Course Description

Credits: 4

Lab Hours/ Weeks: Corequisites: None

Lecture Hours/ Week:

MnTC Goals: None

This course aims to introduce common, and sometimes complex, processes used to fund nonprofit organizations and government entities. Students will understand the rationale behind third-party funding, through readings, demonstrations, and guests in the classroom. Working in teams and individually, students will produce a program plan, budget, and proposal. Whether the student is a professional or advocate, funding is essential to human services, health, education and many other sectors. The course will equip students from all disciplines with the necessary skills to sustain their programs.

B. Course Effective Dates: 08/19/2018 - Present

C. Outline of Major Content Areas:

See Course Description for major content areas.

D. Learning Outcomes (General)

1. Conducted basic prospect research utilizing readily available resources.
2. Knows the basic elements standard to most grant proposals; as well as key strategies to effective grant writing.
3. Understands a systems approach to program development, project planning and budgeting and key approaches to needs assessment.
4. Wrote a coherent concept paper focusing on key themes.
5. Wrote a management report effectively providing recommendations for action within a non-profit organization.

E. Learning Outcomes (MN Transfer Curriculum)

This contains no goal areas.

G. Special Information

None